

From the Desk of....
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~Director of Global Biologics Procurement~

MA Location ~ Relocation Assistance Provided

{Experience within plasma/blood derivatives market is imperative}

Well established life sciences company that manufactures/sells plasma-based biological materials for use within the biotech, pharmaceutical and diagnostic industries has this immediate need!

~Overview~

The Director of Global Biologics Procurement is a strategic relationship oriented position. This key individual will represent the Company with critical vendors and must understand the plasma industry well. This person will utilize their extensive knowledge of plasma and blood derivatives, as well as infectious diseases, as well as knowledge/contacts within the network of niche suppliers, acting as the commercial interface for supply issues. The Director must have the personal knowledge to establish multiple project management strategies in a biologics based supply environment, and the managerial/operational skills to affect those strategies

~Responsibilities~

~Direct/oversee all aspects of the planning/justification/execution of global specialty biologics purchasing and external supply of these raw materials;

~Provide overall direction/management of global purchasing projects;

~Direct/maintain third-party relationships, ensuring compliance with contract terms, timely notifications, transfer coordination, issues resolution and maximum value;

~Oversee Supply Chain Integration on a global basis and manage all outsourcing projects, which may require some global travel.

~Requirements~

~BS in Life Sciences (Virology, Immunology, Biology preferred), MBA a +, and 10+ years relevant experience in field of cGMP biologics procurement;

~Strong knowledge of supplier base for biological raw materials (plasma and blood derivatives) and product components;

~In-depth knowledge of a wide range of project management in procurement, sourcing from new vendors and manufacturing fields;

~Must have strong experience in contract negotiations, knowledge of budget & cost management, as well as very strong leadership/operations experience;

~Strong knowledge of product development, process improvement and applicable regulations/standards as defined in ISO 9000/13485;

~Proven ability to manage multiple projects to meet strategic objectives effectively, utilizing internal/external resources and the ability to report all progress and status clearly to the VP of Operations;

~Must have effective facilitation/decision-making skills as well as superior interpersonal and articulate written and verbal communication skills.

Immediate Need!

Contact: Dave Bushery

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